

# EXPERIENCE CHANGES

## Partnership benefits:

- Partner discount margins up to 40% based on performance.
- Out-of-the-box solutions ready to be implemented.
- OIXIO can implement needed solution for you.
- Leads provided by OIXIO in your region.
- Partner with deep finance and manufacturing market knowledge.

### I am Dynamics 365 Business Central partner, how do I partner with OIXIO?

With the growth of legal regulation, companies are forced to take care of the compatibility of their business management systems with the accounting standards, which include the lease accounting standard – IFRS 16, which entered into force at the beginning of 2019. One of the main challenges facing companies is how to implement new requirements having the same number of staff and in the same system.

### I do not work with Dynamics 365 Business Central, but I wish to broaden my partner and solution basket – how do I partner with OIXIO?

We can offer partnership program based on which you will be able to receive commission for software sales coming from leads and opportunities you bring to OIXIO. You will be able to provide your customer with additional value while getting rewarded for the provided opportunity for OIXIO!

